JUNE 1980

GARY SUMMERS

MOS TECHNOLOGY
TRADE KEY ACCOUNT BOOKING FORECAST (NORTH AMERICA)

	ACCOUNT	LOCATION	PART TYPE	QUANTITY	PRICE	TOTAL $	COMMENTS
1	ATARI - COIN/OP	SUNNYVALE	6502A	27K	$ 3.62	$ 97.7K	SPLIT ORDER WITH SYNERTEK
2	ROBINTON PRODUCTS	SUNNYVALE	6502 2332	10K 1K	$ 3.75 8.10	$ 37.5K 8.1K	NEW CUSTOMER ENERGY MGT. SYSTEMS
3	ROCKWELL	SOUTHERN CAL.	6500 MIX	50K	$ 3.00	$150K	UNMARKED FINISHED GOODS
4	SYNERTEK	SANTA CLARA	6500 DIE	300K	$ .95	$285K	$80K CREDIT FOR EXCHANGE OF 6545
5	FIDELITY	MIAMI, FLORIDA	2364A 2332A	20K 10K	$ 6.75 3.75	$135K 37.5K	
6	CONN ORGAN	CHICAGO, ILL.	5501(PMOS)	30K	$ 6.00	$180K	ONE-SHOT FLUSH-OUT
7	ATARI - CONSUMER	SUNNYVALE	2332	31.5K	$ 3.90	$123K	
8	FRIENDS-AMIS	SAN FRANCISCO	2364	7K	$10.00	$ 70K	
9	BALLY-MIDWAY	CHICAGO	2316	20K	$ 3.00	$ 60K	
10	HEWLETT-PACKARD	CUPERTINO	2364	1K	$12.00	$ 12K	
11	TRACE ELECT.	NEW YORK	6502	5K	$ 5.00	$ 25K	
12	GLENAIR	CANADA	2316	1K	$ 6.15	$ 6K	
13	RODGERS ORGAN	OREGON	2364	750	$30.00	$ 22.5K	
14	MARS MONEY SYSTEMS	PA	1512	4K	$ 8.00	$ 32K	
15	PRELCO	CANADA	2332	13K	$ 5.50	$71.5K	
16	QYX	LYNOSVILLE, PA	2364	550	$30.00	$16.5K	NEW PROTOS
17	NORAND	IOWA	2364 2332	250 300	$42.25 11.95	$10.5K 3.5K	
	TOTAL					$1386K	
	TURNS					114K	
	GRAND TOTAL					$1500K	

MOS TECHNOLOGY

TRADE BOOKINGS FORECAST

(NORTH AMERICA)

JULY 1, 1980

GARY SUMMERS

($000,000)

MADE IN / FOR	JULY	AUG	SEPT	1Q	OCT	NOV	DEC	2Q	JAN	FEB	MAR	3Q	APR	MAY	JUNE	4Q	1981F TOTAL
JULY	2	2	3	7	3.5	3.5	4	11	3.5	3.5	4	11	4.5	4.5	5	14	43
AUGUST																	
SEPTEMBER																	
OCTOBER																	
NOVEMBER																	
DECEMBER																	
JANUARY																	
FEBUARY																	
MARCH																	
APRIL																	
MAY																	
JUNE																	
YTD BOOKINGS																	
ACTUAL BOOKINGS																	
ACTUAL BILLINGS																	
BOOK/BILL RATIO																	

MOS TECHNOLOGY

TRADE BOOKINGS FORECAST

(WEST REGION)

JULY 1, 1980

GARY SUMMERS

($000,000)

MADE IN / FOR	JULY	AUG	SEPT	1Q	OCT	NOV	DEC	2Q	JAN	FEB	MAR	3Q	APR	MAY	JUNE	4Q	1981F TOTAL
JULY	.5	1	1.5	3	1	1.5	1.5	4	1.5	1	1.5	4	1.5	1.5	2	5	16
AUGUST																	
SEPTEMBER																	
OCTOBER																	
NOVEMBER																	
DECEMBER																	
JANUARY																	
FEBUARY																	
MARCH																	
APRIL																	
MAY																	
JUNE																	
YTD BOOKINGS																	
ACTUAL BOOKINGS																	
ACTUAL BILLINGS																	
BOOK/BILL RATIO																	

MOS TECHNOLOGY

TRADE BOOKINGS FORECAST

(EAST REGION)

JULY 1, 1980

GARY SUMMERS

($000,000)

MADE IN / FOR	JULY	AUG	SEPT	1Q	OCT	NOV	DEC	2Q	JAN	FEB	MAR	3Q	APR	MAY	JUNE	4Q	1981F TOTAL
JULY	.5	1	1.5	3	1	1.5	1.5	4	1.5	1	1.5	4	1.5	1.5	2	5	16
AUGUST																	
SEPTEMBER																	
OCTOBER																	
NOVEMBER																	
DECEMBER																	
JANUARY																	
FEBUARY																	
MARCH																	
APRIL																	
MAY																	
JUNE																	
YTD BOOKINGS																	
ACTUAL BOOKINGS																	
ACTUAL BILLINGS																	
BOOK/BILL RATIO																	

MOS TECHNOLOGY

TRADE BOOKINGS FORECAST

(CENTRAL REGION)

JULY 1, 1980

GARY SUMMERS

($000,000)

MADE IN / FOR	JULY	AUG	SEPT	1Q	OCT	NOV	DEC	2Q	JAN	FEB	MAR	3Q	APR	MAY	JUNE	4Q	1981F TOTAL
JULY	.3	.3	.4	1	.5	1	1.5	3	1	1	1	3	1	1.5	1.5	4	11
AUGUST																	
SEPTEMBER																	
OCTOBER																	
NOVEMBER																	
DECEMBER																	
JANUARY																	
FEBUARY																	
MARCH																	
APRIL																	
MAY																	
JUNE																	
YTD BOOKINGS																	
ACTUAL BOOKINGS																	
ACTUAL BILLINGS																	
BOOK/BILL RATIO																	

July 1, 1980

Gary Summers

MOS TECHNOLOGY

ROLLING 6 MONTH PART TYPE BOOKINGS FORECAST (North America)

PART TYPE (MPS)	JULY		AUGUST		SEPTEMBER		OCTOBER		NOVEMBER		DECEMBER	
	KU	K$	KU	K$	KU	K$	KU	K$	KU	K$	KU	K$
2114	3	9	3	9	5	15	5	15	5	15	7	21
2316	60	120	100	300	125	375	100	300	125	375	125	375
2332/33	200	800	200	800	300	1200	300	1200	300	1200	400	1600
2364	100	978	80	850	125	1360	200	1940	200	1855	225	1900
6502	20	70	4	20	5	25	5	25	3	15	5	25
650X (28 Dip)	10	30	1	3	2	6	1	3	2	6	2	6
6520/6521	.5	1.5	.5	1.5	1	3	.5	1.5	.5	1.5	1	3
6522	5	16	1	4	1.5	6	1.5	6	1.5	6	2	8
6525	--	--	--	--	--	--	--	--	.1	.4	.5	2
6530	--	--	.5	2.5	.5	2.5	.5	2.5	.5	2.5	1	5
6532	15	52	1	4	2	8	1	4	1	4	2	8
6545	--	--	--	--	--	--	--	--	1	10	1	10
6500/1	--	--	--	--	--	--	--	--	1	10	3	30
TOTALS	368	2000	391	2000	567	3000	614	3500	641	3500	775	4000

MOS TECHNOLOGY

TRADE BILLINGS FORECAST

(NORTH AMERICA)

JULY 1, 1980

GARY SUMMERS

($000,000)

MADE IN / FOR	JULY	AUG	SEPT	1Q	OCT	NOV	DEC	2Q	JAN	FEB	MAR	3Q	APR	MAY	JUNE	4Q	1981F TOTAL
JULY	1	1	1.5	3.5	1.3	2	2.5	5.8	3	3	3.5	9.5	3.5	3.7	4	11.2	30
AUGUST																	
SEPTEMBER																	
OCTOBER																	
NOVEMBER																	
DECEMBER																	
JANUARY																	
FEBUARY																	
MARCH																	
APRIL																	
MAY																	
JUNE																	
YTD BILLINGS																	
ACTUAL BILLINGS																	
% Δ																	

JULY 1, 1980

GARY SUMMERS

MOS TECHNOLOGY

TRADE BILLINGS FORECAST
(WEST REGION)

($000,000)

MADE FOR / IN	JULY	AUG	SEPT	1Q	OCT	NOV	DEC	2Q	JAN	FEB	MAR	3Q	APR	MAY	JUNE	4Q	1981F TOTAL
JULY	.3	.5	.7	1.5	.7	.8	.9	2.4	1	1.2	1.6	3.8	1.2	1.3	1.8	4.3	12
AUGUST																	
SEPTEMBER																	
OCTOBER																	
NOVEMBER																	
DECEMBER																	
JANUARY																	
FEBUARY																	
MARCH																	
APRIL																	
MAY																	
JUNE																	
YTD BILLINGS																	
ACTUAL BILLINGS																	
% Δ																	

July 1, 1980

Gary Summers

MOS TECHNOLOGY

TRADE BILLINGS FORECAST

(East Region)

($000,000)

MADE IN / FOR	JULY	AUG	SEPT	1Q	Oct	Nov	Dec	2Q	Jan	Feb	Mar	3Q	APR	MAY	JUNE	4Q	1981F TOTAL
July	.3	.5	.7	1.5	.7	.8	.9	2.4	1	1.2	1.6	3.8	1.2	1.3	1.8	4.3	12
August																	
September																	
October																	
November																	
December																	
January																	
Feburary																	
March																	
April																	
May																	
June																	
YTD Billings																	
Actual Billings																	
% Δ																	

MOS TECHNOLOGY

TRADE BILLINGS FORECAST
(CENTRAL REGION)

JULY 1, 1980
GARY SUMMERS

($000,000)

MADE IN / FOR	JULY	AUG	SEPT	1Q	OCT	NOV	DEC	2Q	JAN	FEB	MAR	3Q	APR	MAY	JUNE	4Q	1981F TOTAL
JULY	.1	.1	.3	.5	.2	.3	.5	1	.5	.5	.9	1.9	.6	.8	1.2	2.6	6
AUGUST																	
SEPTEMBER																	
OCTOBER																	
NOVEMBER																	
DECEMBER																	
JANUARY																	
FEBUARY																	
MARCH																	
APRIL																	
MAY																	
JUNE																	
YTD BILLINGS																	
ACTUAL BILLINGS																	
% Δ																	

JULY 1, 1980

GARY SUMMERS

MOS TECHNOLOGY

TRADE KEY ACCOUNT BOOKING FORECAST (NORTH AMERICA)

	ACCOUNT	LOCATION	PART TYPE	QUANTITY	PRICE	TOTAL $	COMMENTS
1	MIDWAY-BALLY	CHICAGO	2316/2332	14K	2.70/5.50	$57.4K	PINBALL+VIDEO
2	LOWREY ELECTRIC	CHICAGO	2316/2333	10K	4.70/4.95	50K	ELECTRONIC ORGAN
3	EXTEL	CHICAGO	2316/2332	4K	3.50/8.10	17K	
4	THOMAS ORGAN	CHICAGO	2332	10K	5.50	55K	
5	A.B. DICK	CHICAGO	2316	2K	4.00	8K	THROUGH DISTRIBUTION
6	FIDELITY	MIAMI	2332A	50K	3.75	187.5K	ADD-ON EXISTING ORDER
7	ROCKWELL	L.A.	6502	20K	3.50	70K	UNMARKED PARTS FOR
8	ROCKWELL	L.A.	6504	10K	3.00	30K	RESALE IN OPEN MARKET
9	ROCKWELL	L.A.	6522	5K	3.30	16.5K	PLACE.
10	ROCKWELL	L.A.	6532	15K	3.50	52.5K	
11	HEWLETT-PACKARD	CUPERTINO	2316	3K	10.00	30K	3-6 FONTS/QUAL ORDER
12	ACTIVISION	SUNNYVALE	2316	30K	2.30	69K	ATARI SPIN-OFF
13	ACTIVISION	SUNNYVALE	2332	8.5K	4.00	34K	VIDEO GAMES
14	ATARI-COIN/OP	SUNNYVALE	6502A	27K	3.62	98K	HOME COMPUTER
15	SPECTRA PHYSICS	MOUNTAIN VIEW	2316	75K	3.00	75K	
16	MATTEL	L.A.	2316	5K	4.00	20K	
17	RAMTEK	SANTA CLARA	2316	5K	4.00	20K	
	TOTAL					890K	
	TURNS					300K	
	GRAND TOTAL					1.19M	

July 1, 1980
Gary Summers

MOS TECHNOLOGY
TRADE KEY ACCOUNT BOOKING FORECAST (West Region)

	Account	Location	Part Type	Quantity	Price	Total $	Comments
1	Rockwell	Anaheim, CA	6502	20,000	$3.50	70,000	
			6504	10,000	3.00	30,000	Σ
			6522	5,000	3.30	16,500	$169,000 less $20,000
			6532	15,000	3.50	52,500	for technical exchange
2	Hewlett-Packard	Santa Clara	2316	3,000	$10 to $12	30,000	3 to 6 fonts
3	Activision	Sunnyvale	2316	5,000	2.30	11,500	1 font
			2316	5,000	2.30	11,500	1 font
			2316	5,000	2.30	11,500	1 font
			2316	5,000	2.30	11,500	1 font
			2316	10,000	2.30	23,000	1 font
			2332	8,500	4.00	34,000	1 font
4	Spectra Physics	Mountain View	2316	25K	3.00	$75K	
5	Mattel	L.A.	2316	5K	4.00	20K	
	TOTAL						
	TURNS						
	GRAND TOTAL						

July 1, 1980

Gary Summers

MOS TECHNOLOGY

TRADE KEY ACCOUNT BOOKING FORECAST (East Region)

	Account	Location	Part Type	Quantity	Price	Total $	Comments
1	Midway-Bally	Chicago	2316	5K	2.70	13.5K	pin-ball game
2			2332	5K	5.50	27.5K	pin-ball game
3	Midway-video	Chicago	2316	2K	2.70	5.4K	
4			2332	2K	5.50	11K	
5	Lowrey Electric	Chicago	2316/2333	10K	4.70/4.95	50K	high-end organ
6	Extel	Chicago	2316/2332	4K	3.50/8.10	17K	
7	Thomas	Chicago	2332	10K	5.50	55K	Electronic Organ
8	A.B. Dick	Chicago	2316	2K	4.00	8K	Through distribution
9							
10							
11							
12							
13							
14							
15							
16							
17							
	TOTAL						
	TURNS						
	GRAND TOTAL						

July 1, 1980
Gary Summers

MOS TECHNOLOGY
TRADE KEY ACCOUNT BOOKING FORECAST (Central Region)

	Account	Location	Part Type	Quantity	Price	Total $	Comments
1	Fidelity	Miami	2332A	50K	$3.75	187.5K	ADD-ON TO EXISTING ORDER
2							
3							
4							
5							
6							
7							
8							
9							
10							
11							
12							
13							
14							
15							
16							
17							
	TOTAL						
	TURNS						
	GRAND TOTAL						

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